#### PERSONAL INFORMATION

# Adrian-Bogdan Curteanu



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#### WORK EXPERIENCE

### August 2022-now

# Project Manager

Flame Data Technologies

- Replace with main activities and responsibilities
- Proactively participated in meetings and helped create new practices.
- Pitched ideas on how to improve performance and efficiency
- Helped management to identify workflow issues and find solutions.

### 2020-2021

## Project Manager

**DPD** Romania

- Proactively participated in meetings and helped create new practices.
- Consistently met my short and long-term targets
- Accurately handled large amounts of money on the cash register.
- Pitched ideas on how to improve performance and efficiency.
- Helped management to identify workflow issues and find solutions.
- Supervised and delegated tasks to a team of [about 2000] people.

### 2020-2021

### Research Assistant

Bucharest University of Economic Studies - RESTART ECONOMIA PROJECT

 Analyzed of the current state of the economic situation in Romania and proposed some necessary solutions and measures in the context of the Covid 19 pandemic (Horeca Team)

## 2016-2021

## General Manager/Owner

ABC SMART BUSINESS PROJECTS SRL

- Predicted the elements necessary for the proper functioning of the company
- Organized the way of working (offering, implementing), coordinated the human resources (collaborators)
- Responsibility for compliance with quality standards
- Feedback evaluation and analysis, innovation oriented

#### 2013-2014

# General Manager

HOREZU Pub

- Carried out the entire chain of activities within the restaurant
- Dealed with suppliers, staff
- Coordinated supply and sales
- Implemented marketing strategies



### **EDUCATION AND TRAINING**

Doctoral School - specialization Economics I

Bucharest University of Economic Studies

- Detailed research in the area of "European Sectoral Policies" - In-depth study to strengthen the "European Single Market"

Master's Degree - Business Law

"Alexandru Ioan Cuza" Police Academy

Master of Business Law - LEGAL STUDIES (Civil law, commercial law)

Master's Degree - Contemporary Archives

"Alexandru Ioan Cuza" Police Academy

Contemporary Archives

Bachelor's Degree - Management

**Bucharest University of Economic Studies** 

Economist-Specialization: MANAGEMENT

Master's Degree - Health Services Management

**Bucharest University of Economic Studies** 

Health Services Management

### PERSONAL SKILLS

Mother tongue(s)

Romanian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
French	C1	C1	B2	B2	B2
Spanish	B2	B2	B2	B1	B2

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user Common European Framework of Reference for Languages

### Communication skills

Proactive, responsible, with 11 years of experience in substantialing and implementing business strategies, coordinating work teams with results oriented perseverance. With an innovative spirit, efficiency and effectiveness being the primary aspects for obtaining career performance.

Organisational / managerial skills

- Teamwork
- · Team management
- · Business development
- Delegating tasks

Job-related skills

Involved as a Phd Student in the EXCIA Project "Excelența în cercetarea interdisciplinară doctorală și postdoctorală, alternative de carieră prin inițiativa antreprenorială", Bucharest • Organizer at BUCHAREST SUMMER UNIVERSITY, Bucharest University of Economic Studies, Bucharest • Soft POS Courier - Inovating and implementation

Computer skills

· Microsoft Office and

Microsoft Excel

SPSS

Other skills

· Strategic planning and analysis

Driving licence

Driving licence category B

#### ADDITIONAL INFORMATION

**Publications** 

\*Crismariu O. D., Butu, I., Curteanu A. B., Tenie I., (2020), Tourism Fiscal and Monetary Policies Adjustments During COVID-19 Pandemic, 6th BASIQ International Conference on New Trends in Sustainable Business and Consumption, Messina, Italy

•Popescu C. K., Pera A., Bogdan A., Curteanu A. B., Ciurlau F. C., (2018), Flexibility in the On-Demand Sector Structural Expansion and Segmentation of Contingent Work, 18th International Scientific Conference Globalization and Its Socio-Economic Consequences University of Zilina, Faculty of Operation and Economics of Transport and Communications, Department of Economics •Lăzăroiu G.,Ionescu L., Meilă A. D., Curteanu A. B., Bogdan A., PRECARIOUS WORK OF MIGRANTS IN GLOBAL CITIES. AN EMPIRICAL INVESTIGATION (2018), 18th International Scientific Conference Globalization and Its Socio-Economic Consequences University of Zilina, Faculty of Operation and Economics of Transport and Communications, Department of Economics

•Tigu G., Ciora C., Petcu M. A., Boboc D., Crismariu O. C., Curteanu A., (2021) Re-start the hotel, restaurant and travel industry in Romania after the Covid-19 pandemic, Springer

•Pencea G. C., Curteanu A. B.,(2019), Internal and External Migration, 13th LUMEN International Scientific Conference CATES, Romania

Abdalah A., Curteanu O. D., Curteanu A. B., Baker H. M., (2020) Local Communities and Ecotourism: Attitudes of Residents towards Conservation and Ecotourism in Yammouneh Nature Reserve of Lebanon, the 3rd International Conferece on Economics and Social Sciences, Bucharest, Romania
Dawson J., Bogdan A., Popescu K. C., Curteanu A. B., (2020) Networked, Smart, and Responsive Devices in Big Data-driven Smart Manufacturing, Journal of Self-Governance and Management Economics 8(2)

Certificates & Courses

•Psychopedagogy Module I, Personnel Training Department, Didactic (ASE) •Psychopedagogy Module II, Personnel Training Department, Didactic (ASE)

Honours & Awards

•National Olympiad of Environmental Projects - 4th place

·Saint George City of Debate - 6th place

National Scout Organization of Romania - Balan 1st Place

Projects

Involved as a Phd Student in the EXCIA Project "Excelența în cercetarea interdisciplinară doctorală și postdoctorală, alternative de carieră prin inițiative antreprenorială", Bucharest

Organizer at BUCHAREST SUMMER UNIVERSITY, Bucharest University of Economic Studies, Bucharest

· Soft POS Courier - Inovating and implementation

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